



# Basic Elements to Organizing Operational Excellence

**By implementing a robust staff training program, you can instill a sense of ownership in process, food safety, and company culture, ultimately contributing to the success of your operations.** Although it may require an initial investment of time and resources, developing a comprehensive training matrix is a crucial step towards establishing a low-maintenance training program. This involves identifying training needs, creating relevant training materials, and organizing a delivery schedule for maximum efficiency. Embracing these steps will undoubtedly lead to a more effective and successful training program.

**Managers and supervisors often lack clear guidance on how to build strong and successful teams.** It's important for them to approach this strategically and consistently, providing clear direction and vision to effectively implement company policies, procedures, and systems.

## 1) Identify Training Needs, for example:

- a. Food Safety System
  - i. Animal Welfare > All slaughter floor personnel;
  - ii. Product Rework > All production personnel > trainings catered to expectation by department, some departments will simply be trained that "rework is not allowed" with instruction on how to handle rejected product, etc.
  - iii. Allergens > Sausage and multi-ingredient handling departments; shipping & receiving departments

## 2) Developing Training Materials

- a. Relevant and targeted to each audience
- b. Communicate what program says and expectation for the given audience
- c. Use pictures from the facility for training as much as possible
- d. Limit training topics/sessions to 15-20 minutes

## 3) Organizing a Delivery Schedule of Trainings

- a. Distribute trainings throughout year to avoid too many sessions for the same group within a short-timeframe.
- b. Assign and organize topics to be trained to specific departments/groups/people by quarter to aid in visualizing training commitment by quarter.
- c. Work with production managers to pinpoint specific days/times within the quarter to deliver the training.

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# Building Resiliency Into Staff: Training & Capabilities

**Training Matrix** Identify training needs by completing a matrix similar to example below.

Department	Quarter 1					Quarter 2					Quarter 3					Quarter 4										
	Slaughter Fabrication	Further Processing	Fresh Sausage	RTE	Shipping & Receiving	Leads & Supervisors	Slaughter Fabrication	Further Processing	Fresh Sausage	RTE	Shipping & Receiving	Leads & Supervisors	Slaughter Fabrication	Further Processing	Fresh Sausage	RTE	Shipping & Receiving	Leads & Supervisors	Slaughter Fabrication	Further Processing	Fresh Sausage	RTE	Shipping & Receiving	Leads & Supervisors		
<b>HACCP &amp; SQF</b>																										
Pre-Op					X																					
CCP 1B					X	X																				
CCP 2B					X										X											
GMPs	X	X						X	X							X	X							X	X	
SSOPs	X	X						X	X							X	X							X	X	
Hold Process - Nonconformance			X	X						X	X	X					X		X	X						
Humane Handling: Facilities & Equipment	X					X																				
Humane Handling: Handling & Movement Expectations							X					X														
Humane Handling: Stunning & Signs of Sensibility												X						X								
Humane Handling: Non-ambulatory & Inclement Weather																		X						X		
SOP: Rework Process			X			X			X	X																
SOP: Traceability	X	X						X	X									X	X					X		
SQF Program Fundamentals																										

- Start with “by department”
- Once “by department training” is stable, develop “within department”
- Split into quarters to spread out training
- List out programs/processes and determine who requires specific trainings
- Develop materials
- Deliver information

**Example: Capabilities Matrix** Identify capability needs by completing a matrix similar to example below.

Shift	Current Position	Name	Back up	Sausage Lead	Recipe Maker	Mixer	Grinder	Chopper	Stuffer	Oven Op
1S	Supervisor 1st			4	4	4	4	4	4	4
1S	Stuffer op			2	4	4	3	3	4	3
1S	Stuffer/Mapp op			2	2	4	4	3	2	
1S	General Labor					1	1			
1S	Grinder op					3	3	2		
1S	Bowl Chopper op					4	2	4		
1S	General Labor									
1S	Stuffer Operator					4	4	4	2	
1S	Stuffer/Mapp op				4				2	3
1S	General Labor				1					
1S	General Labor									
1S	General Labor					1	2	1		
2S	Stuffer/Mapp op				3	3	3	3	3	3
2S	Stuffer Operator				2	2	2	2		
2S	General Labor								4	
Position Strength for Dept.				3.0	7.0	10.0	10.0	9.0	7.0	4.0

Skill Rating: 4 - Able to Train 3 - Experienced 2 - Some Experience 1 - Limited Experience - Unskilled

- By department
- List positions
- Assign names
- List tasks
- Determine skills rating for each person across each duty
- “Evaluate Position Strength” areas of weakness to target highest resiliency priorities

## Consistency is Critical to Success

### Define Process

- Standard Operating Procedures
- Work Instructions
- Policies
- Procedures

### Communicate Expectations

- Position Titles
- Position Descriptions
- Task Descriptions
- Targeted & Customized Training

### Hold Accountable

- Owners/Executive Leadership
- Managers & Supervisors
- General Labor
- 3rd Party Contractors

### Create a Constructive Feedback Loop

- From Leadership to Staff
- From Staff to Leadership